



**Pratt & Whitney Canada**

A United Technologies Company



**Frédéric Lefebvre**

Vice President

Marketing

Pratt & Whitney Canada

Frédéric Lefebvre is responsible for providing innovative leadership and effective strategies to expand Pratt & Whitney Canada's (P&WC's) regional airline market. This includes identifying and developing market opportunities, defining and coordinating product concepts and establishing product design and development requirements. It also includes leading product marketing and sales activities as well as aftermarket support services for existing and new programs, as well as original equipment manufacturer (OEM) customers.

Before his present mandate, Mr. Lefebvre was Director, Regional Turboprop Program, and Director, Customer Programs, Regional Airlines & Auxiliary Power Units (APUs), both at P&WC. In previous assignments, he led technology development at P&WC between 2008 and 2012 and managed the engineering office at WSK-Rzeszów, Poland for three years.

Mr. Lefebvre joined United Technologies Corp. in 1996 after graduating from École Polytechnique de Montréal with a bachelor's degree in mechanical engineering. He later obtained a master's degree in aerospace from École Polytechnique de Montréal and a master's degree in business administration (MBA) from Concordia University's John Molson School of Business.

He is a member of the Ordre des ingénieurs du Québec.